

JONES BROWN

BROKER COMMISSION SUMMARY

Insurance Company	Commission as a % of Premium
Affiliated FM Insurance Company	10 to 15
AIG	7.5 to 15
Allianz Global Risks	12.5 to 22.5
Aviva Insurance Company of Canada, etc.	10 to 20
Axis	7 to 20
Boiler Inspection & Insurance	15 to 20
Chubb Insurance Company of Canada	10 to 20
CNA Canada / Continental Casualty Company	7.5 to 20
Ecclesiastical	15 to 20
Economical	7.5 to 25
ENCON Insurance Managers Inc.	10 to 20
Everest	10 to 20
Guarantee Company of North America	10 to 25
Gore Mutual	7.5 to 20
Intact Insurance Company of Canada	7.5 to 20
Liberty International Canada	12.5 to 20
Lloyd's of London (represented by several Lloyds Brokers)	7.5 to 20
Northbridge	10 to 20
Old Republic	10
Pafco	10 to 12.5
Pembridge	10 to 20
Royal & Sun Alliance Insurance Company, etc.	7.5 to 20
Sovereign General	7.5 to 20
Starr	10 to 20
Travelers	10 to 20
Trisura Guarantee Insurance Company	15 to 25
Tysers	7.5 to 20
XL Catlin	10 to 20
Wesport (a Swiss Re. company)	10 to 15
Zurich Canada	7.5 to 20

Note:

Occasionally, Jones Brown will place your insurance with other licensed Canadian insurance companies or a Managing General Underwriter that is acting on behalf of one or more licensed Canadian insurance companies.